

InnovationQuarter



Innovation
Quarter

Who we are

"InnovationQuarter, the regional economic development agency for the province of South Holland. We work on making South Holland a smarter, more sustainable, and healthier province."

THIS IS ACHIEVED BY:

- > Supporting the **innovative** SMEs in the **accelerated development** & marketing of **technological solutions** that contribute to this.



Our stakeholders



LEIDS UNIVERSITAIR MEDISCH CENTRUM



Sectors

Hightech
Manufacturing
& Aerospace

Energy & Green
Chemistry

Horticulture &
Food

Life Sciences &
Health

Maritime & Ports

Digital Technology
& Cybersecurity



Key assets of our region

The greater Rotterdam- the Hague area:

- Is home to **3.7 million inhabitants**, out of 17.4 million nationally.
- Includes the **2nd and 3rd cities** of the Netherlands: Rotterdam and The Hague.
- Generates **21%** of the national **GDP** (\$912 bln in 2020).
- Counts **three universities** in the global **top-100** rankings (Delft University of Technology, Leiden University, Erasmus University Rotterdam).
- Is home to **Port of Rotterdam**, the largest port in Europe.
- Has strong and diverse **business clusters** (10 out of 10 national top sectors).



Ecosystem clusters in the region

HIGH CONCENTRATION OF OUR STRONG SECTORS

Noordwijk/Katwijk

Space (ESA)
Drones

The Hague

Government & NGO's
(Cyber)security
Aerospace/Composites
Legal

Zoetermeer

IT
E-health

Westland

Horticulture

Leiden

Biotech
Pharma

Delft

Startups (YES!Delft)
High Tech & Robotics
Cleantech
Aerospace

Rotterdam

Port & Maritime
Logistics
Healthcare & Medtech
Clean Energy & Chemicals



Education & Talent

- **TU Delft, Erasmus University & Leiden University** are among the **top 100 schools** in the world.
- **21% of all students** in the Netherlands lives in **our region** (vocational, applied science and academic level)
- Various (technical) **vocational schools** in the region account for **103.790 students**



The Hague

- Various Universities of Applied Science
(28.654 students)



Delft

- Technical University Delft
(26.665 students)
- Food and Tech departments
of Universities of Applied Science
(3983 students)



Leiden

- University Leiden
(33.632 students)
- Leiden University of Applied
Science (12.644 students)

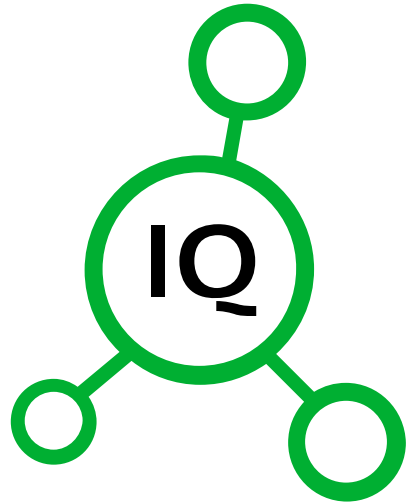


Rotterdam

- Erasmus University
(31.263 students)
- Various Universities of Applied
Science (48.979 students)



Our teams support companies



Innovation



Investment



Internationalisation

What is an innovative programme?

- A temporary, regional, cooperation (long term) between governmental parties, companies and knowledge institutes.
- With the goal to stimulate the development of innovation and cooperation in an ecosystem
- By drafting long term goals and targets
- And making funding and capacity available to work on this.



Why an innovation programme?

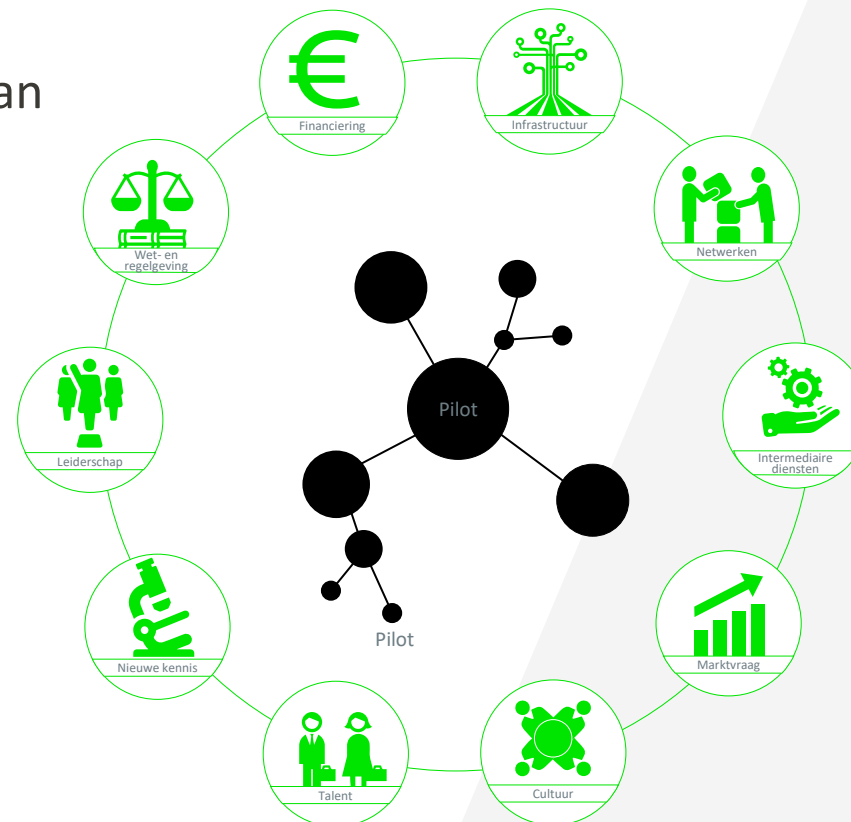
It takes more than
technology alone to make an
innovation successful

Ecosystem interventions

Transitions require long term attention

This requires (regional)
cooperation

And long-term programme's



Foreign Investments

We assist **foreign enterprises** with **setting up** and **expanding** their business in our region.

Our (free of charge) services for international companies include:



Market information



Business setup services



Access to networks



Investor Relations



Trade Services and Instruments

Collective >>>

Organising trade missions and trade fair visits

Programs for international strategy development

Multi-year programs aimed at target countries

Collaboration with international partners

Matching demand and supply through our networks

Events and webinars

Individual >>>

Individual coaching

Advising on international strategy development

Sharing knowledge (e.g. market reports)

1-on-1 introductions within our international network

Matchmaking within the Enterprise Europe Network

First point of contact for investment for international expansion



Investments

InnovationQuarter invests in high-potential companies from four different funds: IQCapital, UNIQ, ENERGIQ and Energy Transition Fund Rotterdam.

IQ / Capital

- ◆ €80m fund
- ◆ Multi-sector focus
- ◆ < €5m/company



- ◆ €22m fund
- ◆ Multi-sector focus
- ◆ €300k CLs /company

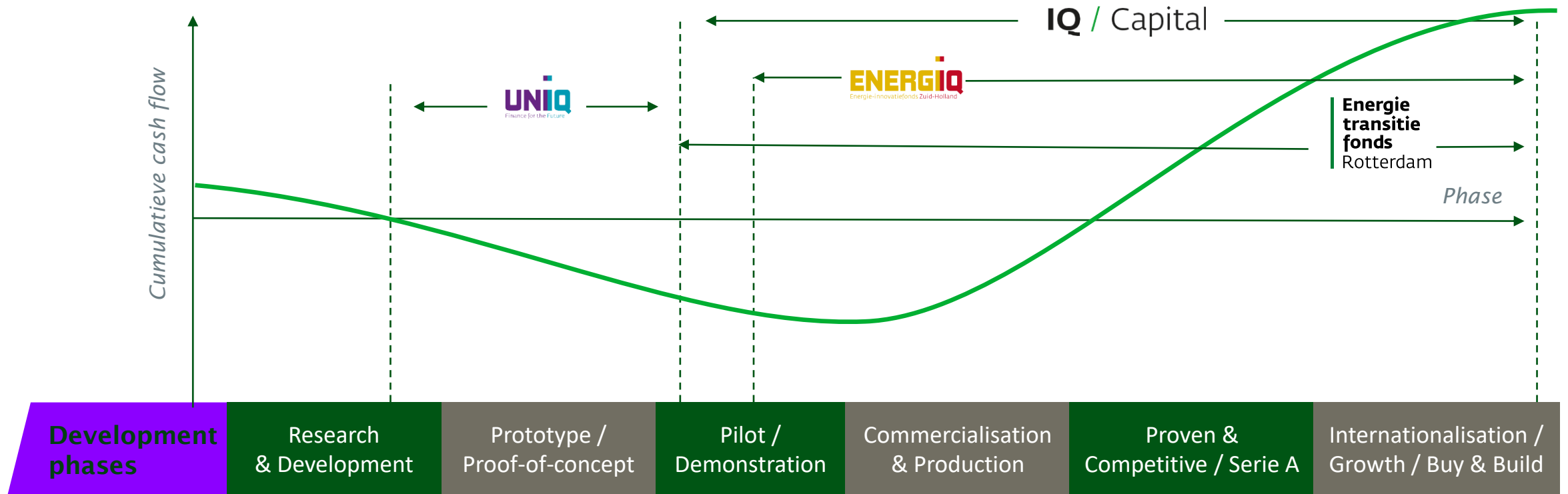


- ◆ €35m fund
- ◆ Energy transition
- ◆ < €5m/company



- ◆ €100m fund
- ◆ Energy Transition & Circularity
- ◆ €1m-10m/company

Lifecycle financing: investor in all phases



We are a **proactive** and **committed** investor in **innovative companies** in Zuid-Holland, in **all stages of business growth**, from proof-of-concept to MBO/acquisition financing.



Financing instruments

Vendor lease
Aandelen kapitaal
Lening met garantie
Achtergestelde lening
Converteerbare lening



UNIQ
Finance for the Future



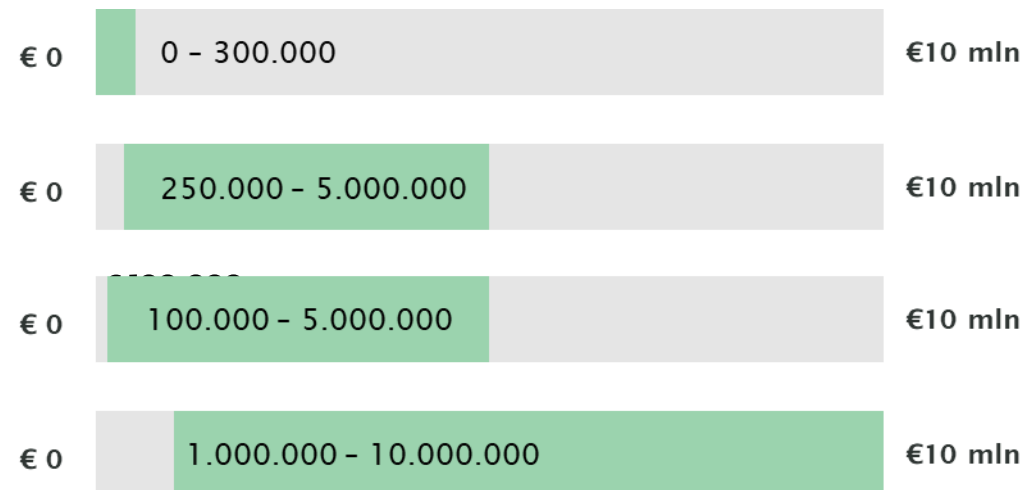
ENERGIQ
Energie-innovatiefonds Zuid-Holland



IQ / Capital



Investeringsrange



ROM (regional development agencies)

1.  **BOM**

2. **HORIZON»**

3.  **oost.nl**

4.  **Innovation
Quarter**

5.  **LIOF**

6. **NOM**

7.  **Impuls
Zeeland**

8.  **ROM
InWest**
INNOVEREN • INVESTEREN

9. **ROM**  **Vtrecht
Region**





**Innovation
Quarter**

Loek Becker Hoff

Teamlead International Trade